



Your Partner for Better Products, Lead Times & Support

Onyx is a family-run manufacturer of shutters and shades built on a simple principle: do things right, stand behind the product, and support dealers like true partners—your success is our success.

This approach has earned long-term trust from dealers who have worked with Onyx for over a decade, especially those unhappy with callbacks, pricing and business practices of national, private-equity-owned brands. Onyx dealers appreciate:



- Your family-owned partner
- Fast, real human support (no hold times)
- Fast installs and more profit per job
- Reliable lead times (US and overseas)
- Fair dealer pricing, no quotas or minimums
- New upgraded shade line (2026)

ONYX SHUTTERS

Premium Shutter Quality Prevents Callbacks

Dealers know that the most expensive job is the one you have to redo. Onyx shutters are built for long-term durability and consistent performance, and to prevent costly callbacks. Partner with us to experience:

- Shutter pricing that ranges from \$11 to \$14 per square foot (no hidden fees)
- Solid vinyl shutters are resistant to heat, rain and fading (limited lifetime warranty)
- Reliable lead times that you can confidently communicate to homeowners
- U.S. Made Polyvinyl lead time: 2-3 weeks
- Import lead time: 6-7 weeks

Shutter Selection

- **Premium Basswood:** a timeless classic known for its natural beauty and strength
- **Sycamore:** sustainable wood at competitive pricing
- **Polyvinyl:** ideal for moisture-prone spaces, combining durability with style
- **U.S. Made Polyvinyl:** crafted exclusively at our local facility, these shutters combine precision manufacturing with the reliability and quality of materials
- **MDF Hybrid:** our signature engineered blend, developed in-house for durability and stability

ONYX INTERIOR SHADES (NEW)

Now Available: A Full, Quality Shade Program

Onyx now offers an entirely redesigned line of shades, developed to deliver high quality and a larger selection, with up to 400 new fabric/color combinations (SKUs), each with a 2-3 week lead time. This is not a minor update of our line—it's a complete upgrade.



Expanded Shade Selection

The new line of Onyx shades consists of the following:

- Roller shades
- Dual/zebra shades
- Screen shades
- Honeycomb shades
- Fabric blinds
- Sheerview shades

Request Samples Today

You may also qualify for a first-order incentive

THE ONYX DEALER ADVANTAGE

Built on Trust, Not Transactions

We know that response time is everything for our dealers. Onyx was founded on honesty and long-term partnerships, and is known for being extremely responsive when issues arise:

- A highly knowledgeable support team is just a phone call away
- Problems will be resolved quickly – we stand behind our work
- Quick remake decisions are made without back-and-forth disputes
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Onyx dealers stay with us because they know our relationships with them matter more than short-term profit. We are expanding our network and looking for dealers who want:

- High-quality, profitable products
- A wide selection of shutters and shades
- Real relationships
- No corporate programs
- Fair treatment regardless of volume
- Top-notch dealer support

Request Your Dealer Starter Kit & Shade Preview